

Cory G. Jacobs | Partner

Tax

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CO-CHAIR, TAX, BENEFITS, AND PRIVATE CLIENT PRACTICE GROUP

Cory Jacobs concentrates his practice in the areas of business tax law and general corporate law. He advises a broad range of individual and business taxpayers in the technology, manufacturing, healthcare, energy, financial services, sports, and consumer products industries. He regularly provides strategic advice in matters relating to:

- Tax-efficient structuring of mergers, acquisitions, divestitures, reorganizations, spin-offs, redemptions, and liquidations
- Use of partnerships, S corporations, and limited liability companies
- Issuances of equity-based compensation

Cory regularly represents private equity firms, public companies, family-owned businesses, and entrepreneurs. His diverse, multi-industry experience yields a tailored, business-minded approach when advising clients on sophisticated tax issues. Cory has taught numerous corporate and partnership tax classes at Rutgers Camden Law School and Villanova University School of Law. His tax practice is enhanced by his CPA experience as a senior tax consultant in Deloitte & Touche's international and domestic tax practices.

Chambers USA notes that Cory is “praised by clients for his ‘real-time, actionable feedback and deep understanding of the tax code’” and that he is described as “practical, creative and a strong advocate for the client.”

Outside The Firm

Cory served on the Board of Directors of the National Liberty Museum in Philadelphia, Pennsylvania. He also served on the Board of Managers for the Katz Jewish Community Center in Cherry Hill, New Jersey, and is the former vice chairman of the JCC Camps in Medford, New Jersey.

Select Engagements

- A private equity fund, in the sale of one of its portfolio companies for \$352 million.
- A private equity fund, in its purchase of a global leader in technical solutions in the marine industry for \$120 million.
- Andrew Barroway, in his acquisition of a controlling interest in the Arizona Coyotes of the National Hockey League ("NHL"). Ongoing representation of the Arizona Coyotes as outside counsel.
- Individuals, in evaluating acquisitions of national sports franchises.
- A leading distributor and merchandiser of consumer products, in a private equity financing transaction.
- A multinational corporation, in the divestiture of its healthcare division.
- A client in the automotive industry, in its acquisition of an automotive products and services business.
- An educational software firm, in its sale of a majority stake to a private equity firm.
- An IT outsourcing business, in its sale to a private equity firm.
- A veterinary products company, in its sale to a private equity firm.
- A leading middle-market private equity firm, in its acquisition of one of the largest regional air transportation providers in a niche geographic U.S. market.
- Recapitalization, acquisition, and financing of a distributor of tools for the oil industry by a private equity firm client.
- Restructuring and sale of a wholesale and retail distributor of liquid fuel and other petroleum products to a large pipeline operator.
- Strategic acquisition of a healthcare data analytics company and related financing by a private equity firm client; sale of the same company to a strategic investor.
- Numerous multimillion dollar acquisitions on behalf of the world's largest inter-enterprise software company.
- A healthcare company, in its equity financing and its subsequent sale to a NYSE-listed, *Fortune* 500 company.
- A provider of software systems and processing services and solutions, in multiple acquisitions and divestitures.
- Acquisition of a roofing services provider by a private equity firm client.
- Acquisition, financing, and sale of shipyards by a private equity firm client.
- Recapitalization, acquisition, financing, and sale of a van-pool services and passenger vehicle leasing services company by a private equity firm client.
- Multi-part restructuring/divestiture of an energy company by an electricity provider.
- Sale of an automotive parts distributor by a private equity firm client to a second private equity firm.

- Acquisition of a provider of supply chain management solutions by a private equity firm client.
- Recapitalization, acquisition, and financing of a national importer of pipes, valves, fittings, and related products company on behalf of a private equity firm client.
- Sale of an international travel services company in an acquisition by a NYSE-listed *Fortune* 100 company.

Admissions

- Pennsylvania
- New Jersey
- District of Columbia

Memberships

- Philadelphia Bar Association
- American Institute of Certified Public Accountants
- Pennsylvania Bar Association
- Entrepreneurs' Organization

Education

- George Washington University, BA
- Rutgers University School of Law, Camden, JD
- New York University School of Law, LLM

Recognitions

- Tax Law, listed in *Chambers USA*
- 2018–2019, Pennsylvania “Super Lawyer” in Tax, listed in *Super Lawyers*

Professional Activities

Cory is a sponsor for the Entrepreneurs' Organization in Philadelphia.