

CYBERSECURITY AND M&A: CONSIDERATIONS, STRATEGIES, AND TACTICS FOR REDUCING CYBER RISKS IN THE DEAL CYCLE

OCTOBER 6, 2021 | 4:00 P.M. ET

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Cybersecurity and M&A: Considerations, Strategies, and Tactics for Reducing Cyber Risks in the Deal Cycle

Wednesday, October 6, 2021
4:00-6:00 p.m. EDT

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MODERATOR



Kim Clark Pakstys
M&A Advisor

PANELISTS



Justin Chiarodo
Partner, Chair, Government
Contracts Practice Group
Blank Rome



Rachel Lavender
Senior Vice President
Marsh



Valerie Perlowitz
Partner, Chief Strategy &
Business Development Officer
Cyber Capital Partners

Meet Your Moderator:

Kim Clark Pakstys, M&A Advisor

Kim Clark Pakstys is a board and c-suite advisor to the technology and government contracting industries. She advises publicly traded corporations, VC/PE backed firms, private mid-cap leaders, and NGOs on the strategy for, and execution of mergers, acquisitions, divestitures, spin-offs, and restructures. Kim founded, grew, and exited a public sector-focused transformation advisory firm. She served as Managing Director and National Practice Leader at BDO and held executive leadership roles at Fortune 500, Global 2000, and VC-backed technology firms. Earlier in her career, she worked at PwC where she led global strategy and M&A engagements. Kim is an active board member and community leader.

Meet Your Panelists:

Justin Chiarodo, Partner, Chair, Government Contracts Practice Group, Blank Rome

Justin A. Chiarodo is a partner and Chair of the Government Contracts Practice at Blank Rome LLP, based in the Washington, DC office. Justin advises on the full range of issues contractors encounter in the public sector marketplace, including regulatory counseling, litigation, and transactional matters. In the last 5 years, Justin has helped private equity firms, strategic investors, and entrepreneurs achieve the successful close of over 20 M&A transactions, involving over \$1 billion in enterprise value. Justin is ranked by Chambers USA, listed as a "Leading Lawyer" in Legal500, and has been recognized as a Law360 MVP in Government Contracts.

Rachel Lavender, Senior Vice President, Marsh

Rachel Lavender leads the Southeast Zone for Marsh's US & Canada Cyber Practice and is a senior advisor for large U.S. commercial clients across the country. Based in Marsh's Washington DC office, Rachel is responsible for executing the firm's cyber strategy and assisting clients with risk identification and complex risk transfer for professional liability and cyber risks. Through this experience she has a broad view of the exposures and

challenges clients face and also of the availability of coverages in today's marketplace. She is also a frequent speaker and contributor at industry events and panel discussions.

Valerie Perlowitz, Partner, Chief Strategy & Business Development Officer, Cyber Capital Partners

Valerie brings more than thirty years of expertise in the oversight, development, and management of public and private companies including start-ups, turn-arounds, growth, maturity, and exiting. Valerie brings both technical and management experiences to bear with degrees in Electrical, Computer, and Cybersecurity, and an MBA from Harvard University. She works with start-ups to Fortune 50/100 companies supporting the Federal Government, Intelligence Agencies, Healthcare, Consumer, Cybersecurity, and Information Technology. She has been the CEO/Founding Partner of International Holding Company, a management consulting firm, Senior Vice President and Director, ATS Corporation, an Information technology company, Chairman, CEO, and President of Reliable Integration Services, a cybersecurity and information technology company. Prior experience was as a technologist for various companies including AT&T, IBM, Sikorsky Aircraft, and the MITRE Corporation.

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