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TRAILBLAZERS

INSURANCE LAW

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PIONEER SPIRIT Linda Kornfeld planned to become a securities litigator after law school, but an economic downturn changed her plans and she redirected to insurance recovery. “I didn’t go to law school to be a coverage lawyer. But, once I started practicing, it was a perfect match. I love policy interpretation, developing persuasive arguments and making law. My passion for what I do translates into terrific client results.”

TRAILS BLAZED Kornfeld has represented insureds in high-profile matters, like Penn State University for insurance recovery after the Jerry Sandusky sex abuse scandal and Cottage Health in “the first lawsuit nationwide regarding data breach losses under a cybersecurity policy. In that case, we advanced arguments under policy language yet to be interpreted by the courts.” Kornfeld’s successes have been just as strong on matters that, through her skills, never reached the headlines. “Successful lawyers are most valuable to their clients when they rely on their own innate skills to resolve cases, rather than adopting those of others. Creative thinking and relationship forming are two of my strong suits. These skills allow me to increase my clients’ leverage not just in high-stakes litigation, but also in strategic negotiations that result in cost-effective client recoveries, without needing litigation. I excel both in the courtroom and in pre-litigation negotiations.”

FUTURE EXPLORATIONS With the continued pandemic, Kornfeld sees COVID-19-related business interruption litigation as an ongoing focal point for courts nationwide. As technology develops at continued warp speed, she also believes we will see continued development of cyber insurance policy language and cyber-related coverage battles. “The coverage discussion surrounding climate change also will expand, as ‘blue moon’ events now happen with greater frequency.”