

Michael A. Iannucci | Partner

Business Litigation

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Michael Iannucci maintains a national litigation practice focusing on complex business disputes. He represents corporate and individual clients in the following types of matters:

- class action defense
- false advertising, unfair trade practices, consumer fraud/protection, and privacy defense
- unfair competition, tortious interference, and employee raiding
- breach of contract, fraud, and other business torts
- non-competition, non-solicitation, and misappropriation of trade secret enforcement and defense
- commercial real estate disputes
- preliminary and permanent injunctions, temporary restraining orders, and special injunctions
- corporate governance and shareholder disputes
- claims involving the FDCPA, TILA, TCPA, TCCWNA, UTPCPL, FCEUA, RESPA, and FCRA

Mike has also been involved in numerous mediations, arbitrations, and other alternative dispute resolution mechanisms to limit clients' expenses and exposure. In addition, he regularly publishes and speaks on class action litigation and federal court practice.

In addition to his litigation practice, Mike is a member of Blank Rome's Recruiting and Retention Committee, Alumni Committee, and Litigation Department's CLE Planning Committee. He previously served as the co-chair of the Firm's 2014, 2016, and 2017 summer associate program.

Mike began his career as a federal law clerk to the Honorable John J. Hughes, United States District Court for the District of New Jersey. He graduated from Rutgers University School of Law–Camden with high honors, served as the editor-in-chief of the *Rutgers Journal of Law and Religion* and interned for Supreme Court of New Jersey Justice F.J. Fernandez-Vina.

Outside The Firm

At the University of Delaware, Mike was a two-time Colonial Athletic Association Scholar-Athlete and a pitcher for the Blue Hens' baseball team. Mike lives in the Philadelphia suburbs with his wife and two children.

Select Engagements

Class Action Litigation

- Successfully defeated class certification before the New Jersey Supreme Court for a nationally known restaurant chain alleging violations of New Jersey's Consumer Fraud Act ("CFA") and the Truth in Consumer Contract Warranty and Notice Act ("TCCWNA").
- Lead trial counsel in a bet-the-company consumer class action alleging CFA violations against a regional oil and propane company..
- Represent country's largest privately owned national home security services company in a consumer class action pending in the federal court in Pittsburgh, PA alleging violations of Pennsylvania's Unfair Trade Practices and Consumer Protection Law ("UTPCPL") and the Fair Credit Extension and Uniformity Act ("FCEUA").
- Represented a national company in a consumer class action pending before the Pennsylvania Supreme Court concerning the application of the UTPCPL to out-of-state residents.
- Represent international retailer of eyeglass wear in putative class action alleging false advertising and consumer fraud violations under California, Florida and New York law pending in New York federal court.
- Lead counsel to several national clothing retailers in various consumer fraud class actions alleging violations of TCCWNA.
- Successfully represented a national home mortgage servicer in a class action litigation concerning issues of first impression under RESPA and the Mortgage Satisfaction Act in Philadelphia, Pennsylvania federal court.
- Obtained dismissal for a director in a minority shareholder class action pending in the federal court in Philadelphia, Pennsylvania that was affirmed by the United States Court of Appeals for the Third Circuit.
- A national bank in a class action concerning Sheriff's Sale procedures currently pending in federal court.
- Successfully represented a company, in a derivative shareholder class action and injunction case alleging breach of fiduciary duties.
- Obtained dismissal of a pharmaceutical company in consumer fraud class actions alleging price-fixing in Pennsylvania federal court.

- Represent regional company in putative class actions in Pennsylvania state court alleging violations of the U.C.C.
- Successfully represented debt collectors in compelling arbitration in putative FDCPA class action in the District of New Jersey..

Business Litigation

- Lead trial counsel to national mortgage loan originator in restrictive covenant and employee raiding, TCPA/privacy and employment litigation.
- Lead trial counsel to a regional medical practice concerning government investigations, employment advice, and commercial disputes.
- Successfully represented a regional coin collection company in defense of employee raiding, unfair competition and tortious interference claims.
- Representing a medical device company against employee raiding/unfair competition claims in Indiana federal court.
- Represent a staffing and recruiting company in non-competition, non-solicitation and tortious interference matter.
- Represent regional company in claim that shareholders breached their fiduciary duties.
- Successfully represented two telecommunication companies in a commercial lease dispute against landlord and developer.
- Successfully represented an international global lighting manufacturer in connection with breach of contract and tort claims arising from a stock purchase agreement in the Delaware Chancery Court.
- A national law firm in a multi-jurisdictional partnership dispute, including a preliminary injunction and multiple appeals.
- Lead counsel to a national military defense company in breach of contract disputes in federal courts in North Carolina, South Carolina, and Missouri.
- Counsel to an international defense contractor in a misappropriation of trade secrets litigation matter in California state court.
- Lead counsel to a web site developer in a software and contract dispute pending in New York state court.
- Outside counsel to a publicly traded company responsible for commercial, product liability, and consumer fraud matters.
- Lead counsel to a national food franchise and national financial company involving TCPA claims.
- Lead trial counsel to a Philadelphia-based cooperative association concerning all legal and regulatory matters.
- Lead appellate counsel to individuals in a precedential decision concerning the interpretation of New Jersey's Safe Dam Act.
- An industrial staffing company in a wrongful death and Dram Shop action.

Admissions

- Pennsylvania
- New Jersey
- United States Court of Appeals for the Third Circuit
- U.S. District Court - Colorado

- U.S. District Court - Eastern District of Pennsylvania
- U.S. District Court - New Jersey
- U.S. District Court - Western District of Pennsylvania

Memberships

- American Bar Association
- Philadelphia Bar Association
- Camden County Bar Association
- New Jersey State Bar Association
- Pennsylvania Bar Association

Education

- University of Delaware, BA, with distinction
- Rutgers University School of Law, Camden, JD, with high honors

Recognitions

- 2018, "Rising Star," listed by *Law360*
- 2014–2017, "Pennsylvania Rising Star" in Business Litigation, listed in *Super Lawyers®*
- 2014–2017, Pennsylvania "Rising Star" in Business Litigation, listed in *Philadelphia Magazine*
- 2014, "Lawyer on the Fast Track," listed in *The Legal Intelligencer*

Professional Activities

Mike serves on the Board of Directors for the University of Delaware Alumni Association. He is also a member of the Lourdes Health System's Golf Committee, where he is serving as the chairman for 2017 and 2018. He also serves as a career mentor to undergraduate students at the University of Delaware. In addition, Mike volunteers to provide pro bono legal services for the Philadelphia Volunteers for the Indigent Program ("VIP"), the Homeless Advocacy Project ("HAP"), and Compass.