

Jay Panzarella | Of Counsel
Corporate

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Jay Panzarella focuses his practice on corporate finance and venture funding, mergers and acquisitions, and general business counseling. He is experienced in:

- mergers, acquisitions, and divestitures
- private equity and venture funding
- counseling on intellectual property and technology development and licensing
- counseling lenders and borrowers in financial transactions
- representing issuers and investors in securities offerings, private placements, and real estate syndications
- advising distressed enterprises and effecting transactions through the bankruptcy process

Select Engagements

- Representing technology clients in the commercialization and licensing of software through direct licensing and application service provider arrangements.
- Representing an equipment manufacturer in connection with a variety of technology licensing and development arrangements for new product commercialization that integrates proprietary technology of various parties.
- Counseling the lender in the issuance of revolving credit facilities and fixed term debt with a maximum principal value in excess of \$100 million to a national retailer secured by inventory located in several states.
- Handling the establishment of a national equipment-leasing program for a bank, including uniform documentation and FDIC regulatory compliance procedures.

- Representing the purchaser in the acquisition of \$100 million in manufacturing assets out of bankruptcy and the restructuring of acquired operations.

Admissions

- Pennsylvania

Education

- Muskingum University, BA
- University of Pittsburgh School of Law, JD
- Université libre de Bruxelles, BA

Professional Activities

Jay serves as a scoutmaster for the Boy Scouts of America, and is a former board member of KidsVoice and ProArts.