

Alan L. Zeiger | Partner  
Corporate

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## CO-CHAIR, PHILADELPHIA OFFICE

Alan Zeiger most recently served as the head of Blank Rome's Business Department, consisting of more than 325 attorneys practicing globally in numerous industries. He represents public and private companies and private equity funds, as well as entrepreneurs.

He frequently counsels clients in the following areas:

- Mergers and acquisitions
- Private equity/venture capital
- Joint venture transactions
- Capital formation

Alan is recognized as a leader in corporate and M&A law by *Chambers USA*, which reports, "His clients value him for his ability to 'bring balance and clarity to complex clauses and inform you what their implications are very simply.'" Clients say "he has the ability to find solutions to complex deal issues while maintaining the appropriate amount of protection for his client." Sources also say that "he is a great business attorney: he understands the business and how to negotiate from a pragmatic standpoint."

## Select Engagements

- **AmeriMark Holdings, LLC**, a direct marketer of women's apparel, shoes, cosmetics, fragrances, jewelry, watches, accessories, and health-related

merchandise, in its purchase of the equity interests of LTD Commodities, one of the country's premier catalog and online merchandisers, whose product offerings include today's latest fashions, trendiest home goods, unique gifts, the hottest new toys and more.

- **Casabella Holdings LLC**, a private-equity backed designer of household cleaning tools and kitchen products, in its sale to Bradshaw International, Inc., a private-equity backed marketer, supplier, and distributor of housewares.
- **Gertrude Hawk Chocolates, Inc.**, a family owned and locally operated chocolate manufacturer based in Dunmore, Pennsylvania, in the sale of its ingredients business to Barry Callebaut, the world's leading supplier of high-quality chocolate and cocoa products.
- **Independent Pet Partners**, an owner and operator of high-end retail pet stores, in its acquisition of two pet store chains (Especially for Pets and Pet Life), which included a total of 27 store locations in Maine, Massachusetts, and New Hampshire.
- **Jubilant Pharma Limited**, a company that manufactures and commercializes radiopharmaceuticals used for the diagnosis and treatment of diseases, and wholly owned subsidiary of Jubilant Life Sciences Ltd, in its acquisition of the radiopharmacy business of Triad Isotopes Inc. and its parent, Isotope Holdings, Inc.
- **Magna5**, a portfolio company of NewSpring Holdings, a leading middle market private equity fund and long-standing Firm client, in its acquisition of NetServe365, an award-winning managed services provider.
- **NewSpring Holdings**, a long-standing Firm client and a leading diversified holding company focused on acquiring and building companies in logistics, managed services, financial software and technology and government services, in its acquisition of The Sentinel Company, establishing NewSpring Holdings' government services platform, its fourth platform in just over four years.
- **Owners of Cuba Libre Restaurant** in its sale of Brûlée Catering, a leading Philadelphia-based provider of food services for high-profile venues and private events (such as the National Constitution Center and Independence Visitor Center, among others) to Comcast Spectator's Spectra Food Services and Hospitality division (a subsidiary of Comcast), which already serves more than 200 client properties across the U.S. and Canada.
- **Owners of Original Philly Holdings, Inc.**, one of the nation's leading producers of raw and fully-cooked Philly-style sandwich steak and cheesesteak appetizer products, in its sale to Tyson Foods Inc., one of the world's largest food companies and a recognized leader in protein.
- **Rajant Corporation**, a leading provider of mobile wireless mesh networks and technology, in its sale of preferred stock to Westinghouse Air Brakes Technology Corporation.
- **RGC Global Services ("RGC")**, a leading provider of world-class technology solutions for complex business initiatives, in a management led-buyout in partnership with Eos Partners, L.P. and its affiliates, a New York-based private investment firm. RGC was previously owned by Reliance Insurance Company.

- **Softmart, Inc.** in the sale of its business to PC Connection, Inc., a national provider of a full range of information technology solutions to business, government, healthcare, and education markets.
- **Voice Comm, L.L.C.**, a national leader in supply chain management services for the mobile device accessories industry, in its restructuring and the sale of a majority of its membership interests to Tiger Peak Capital Holdings, LLC.
- **Wedgewood Pharmacy**, the largest U.S. compounding pharmacy specializing in animal health, in connection with a majority equity investment by New Harbor Capital, a Chicago-based private equity firm. Wedgewood Pharmacy, based in Swedesboro, NJ, prepares customized medications for people and their pets when FDA-manufactured drugs cannot meet their needs.

## Admissions

- Pennsylvania
- New Jersey
- New York

## Memberships

- Community Backstop
- Greater Philadelphia Film Office
- IES Brain Research Foundation
- Museum of Technology, Inc.
- Radnor Valley Country Club
- Temple Beth Hillel - Beth El
- Entrepreneurs' Organization

## Education

- State University of New York at Albany, BS, magna cum laude
- Brooklyn Law School, JD

## Recognitions

- Corporate/M&A & Private Equity Law, listed in *Chambers USA*
- AV Preeminent®, listed by Martindale-Hubbell®
- 2005–2022, Corporate Law in Philadelphia, listed in *Best Lawyers in America*©
- Mergers, Acquisitions, and Buyouts, listed in *Legal 500 USA*
- Philadelphia *SuperLawyers*

## Professional Activities

Alan is a sponsor for the Entrepreneurs' Organization in Philadelphia. He serves as a Co-Chairman of the Greater Philadelphia Film Office.

Alan serves on the Board of Directors for Community Backstop, a nonprofit organization dedicated to raising money to assist individuals and families encountering life-altering circumstances. He is also a co-founder of the IES Brain Research Foundation, which seeks to further research and education on numerous brain diseases and disorders.