

Caitlin E. Barrett | Partner
Finance

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photo coming soon

Caitlin Barrett is known amongst her enterprise-level clients for thorough, high-quality work. Lenders and borrowers seek Caitlin's representation in a variety of commercial finance transactions, including asset-based financings, acquisition financings, and working capital facilities of all sizes. In addition, she frequently advises both purchasers and sellers in the structuring and negotiation of mergers, acquisitions, and divestitures in a broad range of industries, including consumer products, retail, and technology. Caitlin also counsels clients on corporate governance matters.

For Caitlin, each matter starts with a broader perspective. First, she learns about a client's business and operations and then the specific goals they have for the transaction or general representation. This involves assessing who the interested parties are, determining how any proposed projects will benefit them, and identifying potential challenges and proposing solutions to help manage risk. From there, she works expeditiously to meet her client's business objectives.

She has significant experience navigating and coordinating all stages of a transaction, from the term sheet or letter of intent phase through closing and post-transaction matters.

Caitlin's clients are driven by the prospect of success in their endeavors, but, understandably, often have concerns about unpredictability, both in the process and outcome. She helps them navigate the process and advocate for their interests, with the ultimate goal of achieving their business objectives and mitigating risk in what can be an unpredictable landscape.

The secret to Caitlin's success in complex matters is simple. She prides herself on

being a good listener who adopts clients concerns as her own, paying close attention to fine details, taking curiosity in her clients' work, and remaining responsive to clients, other advisors, and opposing counsel.

Select Engagements

- Represented a seller in a \$20 million sale of a digital media company.
- Represented a purchaser in a \$40 million acquisition of a polypropylene compounder.
- Represented a purchaser in a \$165 million acquisition of a leading international distributor of thermoplastic resins.
- Represented a private equity sponsor in its \$17 million acquisition of an HVAC company and its \$14 million acquisition of a franchiser of in-home care services.
- Represented a seller in a \$80 million sale of a software company.
- Structured and negotiated numerous secured credit facilities of all sizes for major lending institutions.

Admissions

- Massachusetts

Memberships

- Boston Bar Association

Education

- Georgetown University, BS
- Northeastern University School of Law, JD

Recognitions

2024, "Leading Dealmaker," listed by *Lawdragon 500*

2022–2023, "Top Lawyer in Corporate Law," listed by *Boston Magazine*

2019–2023, Massachusetts "Rising Star," listed in *Super Lawyers*